TO: Marianne Bixler   May 20, 2003
       Purchase Bureau

FROM: Anthony Gibbons
         OIT Contract Services

RE: Dell and Compaq Volume Quotes

Continuing OIT and the Purchase Bureau's effort to avoid future years' cost increases, we requested volume quotes against the Minicomputer, Workstation, Microcomputer State Contract for specified Dell microcomputers. We received quotes from Dell Marketing and Compaq respectively.

The quoted prices from Dell are as follows:

Dell Model	**Volume Price**	**Volume Reduction**
Optiplex GX260 2.0 GHz	$815	$136
Latitude C640	$1443	$31
Latitude C840	$1623	$36

Based on the above, we recommend an award to Dell Marketing for the Dell PCs.

Agencies ordering from Dell should refer to the following order codes:

Dell Model	**Order #**
Optiplex GX260 2.0 GHz	107203521
Latitude C640	107183754
Latitude C840	107197574

The quoted prices from Compaq are as follows:

Compaq Model	**Volume Price**	**Volume Reduction**
Evo Mini-Tower 470043-201	$830	$325
Evo Portable 470048-513	$1380	$599

If you have any questions, please give me a call.

CC -   Peter Roselli, OMB
         George Hulse

DELL®

GX260

Processor	
2.40 GHZ P4	standard
2.53 GHZ P4	$21
2.66 GHZ P4	$36

Memory	
128MB 1DIMM NonECC 266MHz DDR	standard
256MB 1DIMM NonECC 266MHZ DDR	$52
384MB 2DIMM NonECC 266MHZ DDR	$74
512MB 1DIMM NonECC 266MHZ DDR	$104
640MB 2DIMM NONECC 266MHz DDR	$134
768MB 2DIMM NONECC 266MHz DDR	$149
1.0GB 2DIMM NONECC 266MHz DDR	$194
1.0GB 1DIMM NONECC 266MHz DDR	$524
1.5GB 2DIMM NONECC 266MHz DDR	$599
2.0GB 2DIMM NONECC 266MHz DDR	$1,034

Keyboard / Mouse / Mouse Pad	
GRAY DELL PS/2 ENTRY LEVEL	standard
GRAY DELL PERF USB 8 HOTKEY	$22
GRAY DELL SMART CARD USB	$37
PS/2 2-Button Mouse, Logitech	standard
MS PS/2 INTELLIMOUSE	$22
LOGITECH USB OPTICAL 2 BUTTON MOUSE	$22
BLUE MOUSE PAD w/ DELL LOGO	standard

Monitors	
17 Dell M782, Flat Screen CRT	standard
17 Dell E771MM,16.0 w/Speakers	no charge
19 Dell M992, 18.0 VIS	$38
21 Gray P1130,19.8 VIS	$360
15 Dell E151FP Flat Panel	$113
15 1504FP Gray Flat Panel	$135
17 Dell E171FP Flat Panel Disp	$188
17 1702FP Gray Flat Panel	$225
18 Dell 1800FP Flat Panel	$263
19 Dell 1900FP Flat Panel	$450
20 Dell 2000FP Flat Panel	$600

Video Memory	
DVI Adapter Card	$19
32MB ATI Radeon 7500	$52
32MB ATI Radeon w/VGA cable	$59
32MB ATI Radeon w/DVI cable	$74

Hard Drives	
20GB,EIDE, 7200RPM	standard
40GB, EIDE, 7200RPM	$22
80GB, EIDE, 7200RPM	$44

Opeating System (Must be specified on Purchase Order)	
Windows 2000, SP3, CD (FAT 32 or NTFS)	standard
Windows XP Pro, CD (FAT 32 or NTFS)	no charge

Network Adapter	
3COM PCI 10/100	$37
IBM PCI TRING WOL ACPI NIC	$142

Modem	
Dell 56K V.92 PCI D/F	$22

DVD's &CDRW's (replaces 48X CD-Rom)	
48X CD-ROM	standard
48X CDRW	$30
16X DVD	$23
32X CDRW/DVD Combo Drive	$60
48X CDRW/DVD Combo Drive	$83
4X DVD+RW/+R	$135

DVD's &CDRW's (in addition to the 48X CD-Rom- Tower Chassis only)	
48X CDRW	$44
32X DVD/CDRW Combo Drive	$74
48X CDRW/DVD Combo Drive	$97

Sound Card	
Sound Blaster Live	$37

Speakers	
HK-206 Speakers in Gray	$29
HK-39.5 Speakers w/Sub in Gray	$44
Integrated speaker	$7

2nd Hard Drives	
20GB EIDE 7200 RPM	$74
40GB EIDE 7200 RPM	$89
80GB EIDE 7200 RPM	$112

Zip Drive (replaces FD in SD chassis)	
Zip 250	$74

Service	
3 Year Next Business Day On-Site Service	standard
Upgrade to 3 Year Next Business Day On-Site Service 4hour 5x10*	$159
Upgrade to 3 Year Next Business Day On-Site Service 4hour 7x24*	$199
Upgrade to 4 Year Next Business Day On-Site Service	$151
Gold Technical Support	$59

Other	
Norton Anti Virus (includes $15 RW fee)(not available w/ Win XP)	$49
Small Form Factor Chassis	$15
Small Mini Tower Chassis	$22
Chassis Stand (for SD chassis)	$11
Zip 250 2-pk (w/ Z250 drive)	$29
Zip 250 4-pk (w/ Z250 drive)	$59
Energy Star Label	no charge
Serial Port Adapter	$7

DELL ®

Processor	
2.0 GHZ P4 **(C640)**	standard
2.0 GHZ P4 **(C840)**	standard
2.2 GHZ P4 **(C840)**	$90

Hard Drives	
20GB	standard
30GB	$26
40GB 5400RPM	$71
60GB (C840 only)	$134
2nd 40GB HD	$269

Keyboard / Mouse / Mouse Pad	
GREY DELL PS/2, 104, 6P KYBD	$26
GREY PERFORMANCE USB KYBD	$26
GREY LOGITECH PS/2, USB 2B INTELLIMOUSE or USB OPTICAL	$18

Memory	
128MB 1 DIMM	standard
256MB 2 DIMMS	$45
256MB 1 DIMM	$72
384MB 2 DIMMS	$108
512MB 2 DIMMS	$135
512MB 1 DIMM	$198
768MB 2 DIMMS (C640 only)	$270
1024MB 2 DIMMS	$405

Opeating System (Must be specified on Purchase Order)	
Windows 2000, SP3, CD (FAT 32 or NTFS)	standard
Windows XP Pro, CD (FAT 32 or NTFS)	no charge

DVD's &CDRW's	
24X CDROM	standard
24-10-24X CDRW	$89
8X DVD/SW	$71
8-24-10-24X SWDVDCDRW CMBO	$116

Video Memory	
32MB DDR NVIDIA (C840 only)	standard
64MB DDR NVIDIA (C840 only)	$89

Modem	
Integrated Modem	standard
Xircom RealPort LAN/MDM Combo (C640 only)	$206

Monitors	
17 Dell E772P, 16.0 VIS	$152
17 Dell M782, Flat Screen CRT	$179
19 Gray M992,18.0 VIS	$224
21 Gray P1130,19.8 VIS	$629

Network Adapter	
Integrated NIC	standard
True Mobile 1150 (802.11b) WIRELESS CARD	$89

Speakers	
HK-206 Speakers in Gray	$26

Service	
3 Year Next Business Day On-Site Service	standard
3 Year Next Business Day On-Site Service + Complete Care	$169
Gold Technical Support	$69

Other	
Nylon Carrying Case	$44
Deluxe Nylon Carrying Case	$71
Leather Carrying Case	$89
Spare Battery	$116
90W AC Adapter w/Power Cord (C640)	$17
16MB USB FLASH STORAGE DEVICE	$26
True Mobile 1184 (802.11b) Router for SOHO networks	$134
True Mobile 1170 (802.11B) ACCESS POINT	$539

Zip Drive	
Zip 250	$251
Zip 250 2-pk (w/ Z250 drive)	$35
Zip 250 4-pk (w/ Z250 drive)	$71

Docking	
C/Port 2 Port Replicator	$224
C/Dock 2 Expansion Station	$449